

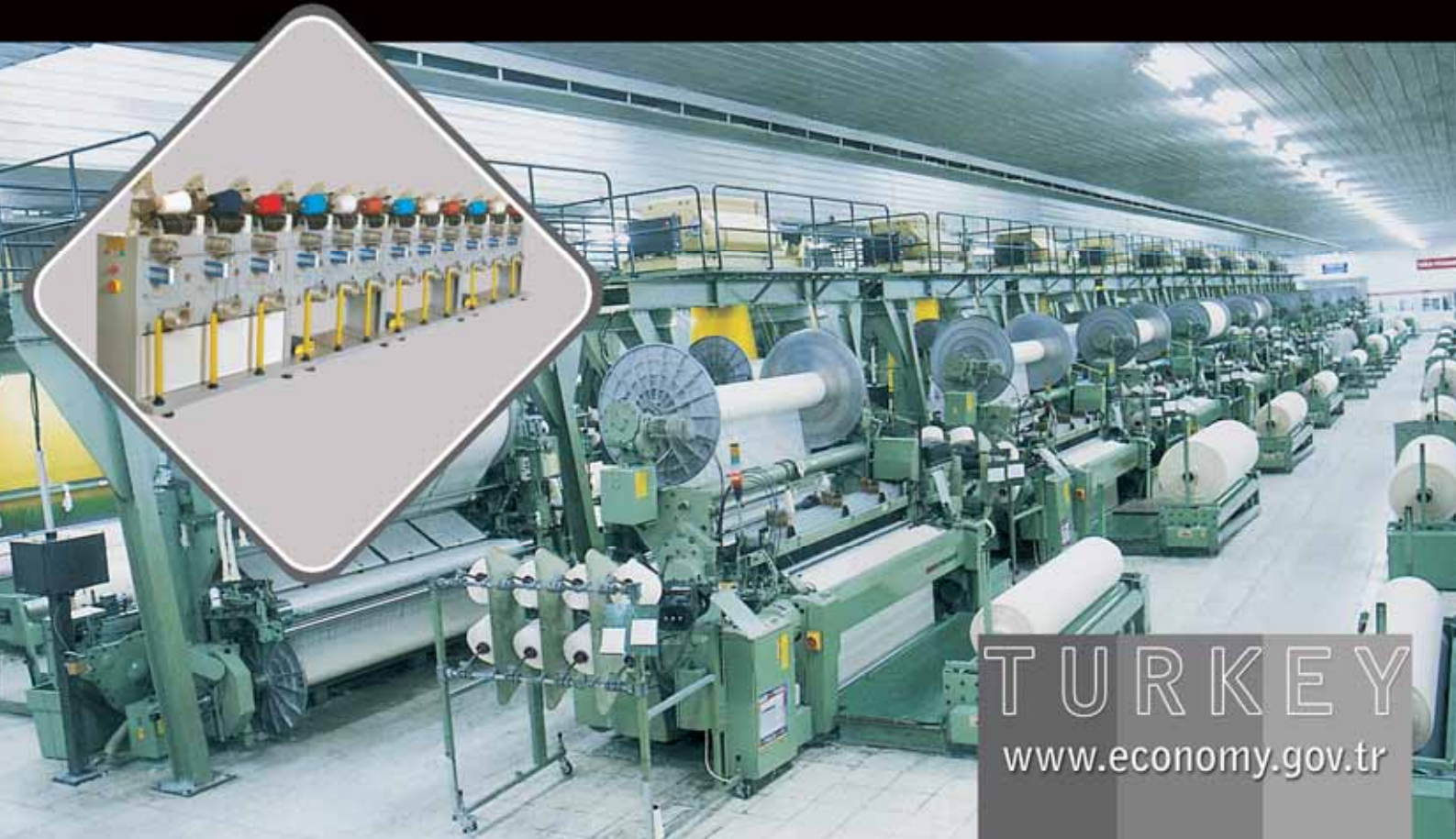


REPUBLIC OF TURKEY
MINISTRY OF ECONOMY

INDUSTRY



TEXTILE MACHINERY



TURKEY
www.economy.gov.tr

MESSAGE FROM THE MINISTER

To reach unique opportunities in Turkey, Ministry of Economy is always ready to assist Turkey's potential partners in trade and investment fields with its valuable sources.



First of all, I would like to invite you to look into the new investment incentives program of Turkey. The new program brought significant novelties such as attractive benefit packages for strategic investments, remarkable supports to labor cost for investments to be made in developing regions and possibility of benefiting from tax deduction incentive of a new investment before the investment project is completed for earnings from existing activities.

Other valuable sources include the Country Desks and Sectoral Studies of our Ministry which will help you find potential partners and benefit from trade and investment opportunities in Turkey.

In this brochure series, you can find brief information about production and export trends of Turkish export sectors, leading trade fairs in the sector and useful links to sectoral organizations. For more information about sectors, you can use the means provided by our Ministry which will help you penetrate into the Turkish market and find potential business partners;

- *The “Buy Turkish Products” Directory on the Ministry website (www.economy.gov.tr) allows you to search for Turkish exporters.*
- *By following the Turkey Contact Point (TCP) Blog via <http://blog.tcp.gov.tr> and subscription to the bi-weekly e-bulletin, Trade Channel Newsletter, you can have access to the latest information on economic developments, trade opportunities and upcoming events in Turkey.*
- *Our Commercial Representative in your country is there to actively play role in facilitating, strengthening and establishing successful commercial relations between Turkey and your country.*
- *Last but not least, whenever you need information on Turkey's export, export sectors, new investment opportunities and more, you can contact TCP Call Center 24/7 from anywhere in the world to submit trade related questions and get them replied instantly.*

I hope this brochure will contribute to establish new business relations between our countries.

Zafer ÇAĞLAYAN
Minister of Economy

TEXTILE MACHINERY

Textile is one of the key sectors in (the) Turkish economy in terms of Gross Domestic Product (GDP), employment and exports. Textiles and clothing sector accounts for 10% of the Turkish GDP, employing almost 750.000 people. The value of production realized by the textiles and clothing industry is around US \$30 billion.

The strong textile industry in Turkey also stimulated the development of the textile machinery industry. Nearly all the textile machinery used to be imported until 1980 when some local production of small and medium-sized low-tech machinery began. At present, the line of products manufactured by the companies varies substantially from highly automated equipment to basic models. Local producers are able to compete with foreign companies in most machinery categories such as atmospheric jet dyeing (overflow) or blow dyeing machinery.

The majority of textile machinery manufacturers in Turkey range from small to medium-sized companies mainly located in Istanbul. Due to the increase in demand for Turkish textiles and clothing, especially for high-end products, textiles and clothing companies wish to boost their production by installing more efficient and sophisticated machines with high technology into their production lines. Turkish companies who are aware of this fact are in search of joint ventures for this huge market.

EXPORTS

Recently, Turkey has emerged as a machinery-maker with Turkish machinery industry recording a substantial export performance between 2003 and 2011. Compared with the export volume of US \$1,6 billion in 2003, total export volume of Turkish machinery industry reached an amount of US \$7,7 billion in 2011, almost quadrupling in this period.

The share of textile machinery exports within Turkey's total exports volume went up from 3,4% in 2003 to 5,7% in 2011, showing an increase rate of more than 67%.

In parallel with the export performance of the Turkish machinery industry, textile machinery exports have had an upward trend between 2003 and 2011. Compared with the export volume of US \$73 million in 2003, total export volume of textile machinery industry reached an amount of US \$291 million in 2011, almost quadrupling in this period.

The Turkish textile machinery industry has an integral role to play in the growth of Turkish textiles industry. Besides supplying the domestic market, the textile machinery industry is invaluable for Turkey thanks to its promising export potential. Turkish exports of textile machinery consists mainly of machinery (other than machines under heading 8450) for washing, cleaning, wringing, drying, ironing, pressing (including fusing presses), bleaching, dyeing, dressing, finishing, coating or impregnating textile yarns, fabrics or made-up textile articles and machines for applying the paste to the base fabric or other support used in the manufacture of floor coverings such as linoleum; machines for reeling, unreeling, folding, cutting or pinking textile fabrics.

The Turkish textile machinery manufacturers/exporters follow European and international standards and norms. It is obligatory to affix the "CE Mark" in the Turkish market.

Turkey's Exports of Textile Machinery by Product (Value: US million \$)

HS No	Product Name	2009	2010	2011
8444	Machines for extruding, drawing, texturing or cutting man-made textile materials	3,9	3,7	7,0
8445	Machines for preparing textile fibres; spinning, doubling or twisting machines and other machinery for producing textile yarns; textile reeling or winding (including weft-winding) machines.	56,9	37,2	53,0
8446	Weaving machines (looms)	26,8	30,9	14,9
8447	Knitting machines, stitch-bonding machines and machines for making gimped yarn, tulle, lace, embroidery, trimmings, braid or net and machines for tufting	26,8	16,1	19,1
8448	Auxiliary machinery (dobbie/jacquard parts), etc.	23,0	34,5	33,0
8449	Machinery for the manufacture or finishing of felt or non-wovens in the piece or in shapes, including machinery for making felt hats; blocks for making hats.	0,2	1,1	0,5
8451	Machinery (other than machines of heading 8450) for washing, cleaning, wringing, drying, ironing, pressing (including fusing presses), bleaching, dyeing, dressing, finishing, coating or impregnating textile yarns, fabrics or made-up textile articles and machines for applying the paste to the base fabric or other support used in the manufacture of floor coverings such as linoleum; machines for reeling, unreeling, folding, cutting or pinking textile fabrics	114,7	128,2	145,3
8452	Sewing machines, other than book-sewing machines of heading 8440; furniture, bases and covers specially designed for sewing machines; sewing machine needles	13,3	14,6	18,2
Total		265,7	266,3	291,0

Source: Turkish Statistical Institute (TurkStat)

At present, the Turkish textile machinery industry is the most modern in the Middle East, North Africa, Balkans, Baltic and Central Asia, producing machinery and equipment required for the textile industry along with all the parts and accessories. The sector exports to about 140 countries. In 2011, the major export markets in order of rank were; India, Ethiopia, UK, Uzbekistan, France, Iran and Germany. High engineering skills, product flexibility, continuous product development, adaptation and efficient after-sales services enable Turkey to export Turkish-made textile machinery to all over the world at an increasing rate.

Textile Machinery Exports of Turkey by Destination (Value: US million \$)

Countries	2009	2010	2011
India	18,19	24,55	29,29
Ethiopia	20,17	7,51	22,50
UK	14,06	16,66	19,60
Uzbekistan	18,03	16,51	19,53
France	7,77	10,54	16,65
Iran	16,18	27,59	16,44
Germany	9,75	13,16	15,31
Bangladesh	17,29	11,78	14,17
Egypt	22,13	11,30	12,08
Russian Fed.	14,22	7,11	10,16
Belgium	5,63	7,53	9,27
Italy	3,69	4,60	6,29
Indonesia	6,34	2,43	6,14
Spain	5,07	5,49	5,38
Austria	2,91	4,80	4,94
Syria	9,12	8,31	4,58
USA	2,69	3,25	4,01
Hong-Kong	2,07	3,58	3,39
Pakistan	4,85	7,15	3,31
Saudi Arabia	0,81	1,20	2,94
Azerbaijan	1,79	2,77	2,92
Turkmenistan	4,12	3,28	2,64
Switzerland	1,42	0,92	2,60
China	3,33	6,90	2,57
Israel	1,64	2,84	2,27
Bursa Free Zone	0,27	0,38	2,18
Sweden	0,18	1,03	2,16
Iraq	1,38	1,95	2,13
Bulgaria	1,75	1,39	2,09
South Africa	0,59	0,92	2,01
Ege (Aegean) Free Zone	1,61	1,59	1,72
Ireland	1,44	1,38	1,66
Bahrain	0,04	0,73	1,62
Istanbul Leather Free Zone	0,04	0,19	1,51
Denmark	1,21	0,93	1,49
Others	43,90	44,08	33,42
	265,67	266,34	290,95

Source: Turkish Statistical Institute (TurkStat)

TRADE FAIRS

The products of the Turkish textile machinery industry are exhibited in international and national fairs organized in Turkey.

Trade fairs relating to textile machinery are listed on the “*Turkey Fair Guide*” in the web page of TOBB (Union and Chambers of Commodity Exchanges of Turkey) at <http://www.fuarrehberi.org.tr/> or <http://www.tobb.org.tr/fuar/eng>.

USEFUL LINKS

- General Secretariat of Central Anatolian Exporters' Union
www.oaib.org.tr
- Machinery and Accessories Exporters' Union
www.makinebirlik.com
- Turkish Machinery Promotion Group
www.makinetanitimgrubu.com.tr
- Turkish Quality of Machinery
www.turqum.com
- Istanbul Minerals and Metals Exporters' Associations (IMMIB)
www.immib.org.tr
- Construction Equipment Distributors and Manufacturers Union
www.imder.org.tr



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